

## WHY CHOOSE RS2?

Why should you choose an access control solution from RS2 Technologies? There are dozens of reasons, but they can be grouped into a handful of key categories:

- The lowest cost of acquisition & the lowest Total Cost of Ownership (TCO)
- A scalable, open-platform solution
- Industry-proven Authentic Mercury™ hardware
- Powerful, user-friendly software
- Outstanding U.S.-based technical & customer support
- Experienced, technically-competent dealers & integrators
- Thousands of successful installations in the U.S. and around the world in almost every industry & market

### Lowest Cost of Acquisition & Ownership

- No “reader license” charges
- RS2 trains & certifies integrators at RS2 expense, reducing integrators’ and customers’ expense
- Most competitors’ add-on features are standard in RS2 software
- Customers receive full credit for the previous level of software purchased as their system grows, protecting their investment
- RS2 does not have “Software Maintenance Agreements”
- RS2 offers Version Upgrades at a lower cost

### Open Platform Solutions



- RS2 uses only Authentic Mercury™ open-platform hardware
- RS2 codes to both Mercury platforms (SCP & AP), while many competitors don’t
- RS2’s open-platform solutions facilitate:
  - > Ease of installation
  - > Ease of scalability & multi-national application
  - > Ease of integration
- RS2 integrates to most video, CCTV, intercom, visitor management, intrusion detection & other systems
- RS2 open-platform solutions are compatible with the full spectrum of card technologies

### Broad Application Experience

- RS2 access control solutions have been installed across the U.S. and around the world.
- RS2 installations can be found in educational institutions ranging from small (Anderson University, Valparaiso University) to very large (University of Pittsburgh, Purdue University, University of Texas, George Mason University, and many others).
- In the healthcare arena, RS2 solutions are installed in hospitals from Chicago’s Loyola University Medical Center to California’s Mercy Medical Center to the Palm Beach County Health Department in Florida.
- In the Financial & Banking and Energy & Utilities markets, RS2 users include multi-national banks in India and brokerage houses in California, wind farms in Michigan, water treatment facilities in Nebraska, natural gas wells in Texas, and electric utilities everywhere.

	<b>Open Architecture in Access Control Systems</b> Why Open Systems Are Better Than Proprietary Systems
	An RS2 Technologies White Paper 400 Fisher Street, Suite G Munster, IN 46321 www.rs2tech.com

	<b>Total Cost of Ownership (TCO) for Access Control Systems</b> The Importance of Considering All Costs When Comparing the Initial Costs of Access Control Systems.
	An RS2 Technologies White Paper 400 Fisher Street, Suite G Munster, IN 46321 www.rs2tech.com

